

Team Alippo

Careers at Alippo <careers@alippo.com>

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To: nilofar agnihotri <nilofaragnihotri.bmcc@despune.org>

Hello! Greetings of the day

It was great to speak with you, sharing below the Job Description, requirements of the roles we are looking for.

Sales

1. Contacting potential customers and converting them into sales
2. Planning and overseeing new sales initiatives
3. Researching organizations and individuals to find new opportunities
4. Handling Whatsapp groups and cold calling
5. Converting leads into business

Part time opportunity - 5pm - 9pm/ 1pm - 5pm (5k monthly, 3 month opportunity)

Full time opportunity - 10am - 7pm/12noon - 9pm (10k monthly, 3month opportunity with possible job offer)

Openings - 15-20 (Working 6 days a week - sundays are working, can take a weekday off)

Social Media Marketing

1. Designing the content calendar
2. Managing social media
3. Chating with the leads on social media and getting orders
4. Create banners and creatives for posting on social media
5. Work with the team to plan new things

Full time opportunity - 10am to 7pm (10k monthly, with a possible job offer)

Openings - 5

Telecalling

1. Contact potential or existing customers to inform them about our services to bring maximum sales
2. Generate given leads to business
3. Work on cold calling
4. Work on warm leads for calling 100-150 people.

Full time opportunity (similar to sales full time)

Openings - 10-15

Anchoring

1. Conduct e-learning sessions in online mode as host
2. Attend all the live sessions of the organization
3. Coordinate with speakers for the sessions
4. Follow the instructions and tasks from the organization from time to time

5. Stay responsible for the smooth flow of sessions

Full time opportunity - 10am to 8pm (10k monthly, with a possible job offer)

Openings - 5

All opportunities are work from home, the working hours cannot be tweaked unless the student is excellent. Possible job offers for every full time student.

Hope to hear from you soon, if there are any possible queries you can reach me on 9022094967.

Regards,
Ayushi
HR, Alippo