

## Opportunity with World's largest Real Estate Broking Network RE/MAX.

REMAX V21 HR <hr@v21realtyplus.com>

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To: REMAX V21 HR <hr@v21realtyplus.com>

Dear Placement Cell Incharge,

Greetings from RE/MAX V21!

We are Hiring!

**We are Looking for Passionate Business Development Interns!**

**Opportunity with World's largest Real Estate Broking Network RE/MAX.**

We as RE/MAX V21 will be more than happy to bring value to their life.

Only expectations will be open for learning.

### POSITION – Business Development Interns

#### **ABOUT THE COMPANY & THE ROLE**

**RE/MAX V21 Realty Plus (KPRBSK Realtors Private Limited)** is a part of World No. 1 Real Estate Network and has been serving in Real Estate Strategic Marketing and Broking Consultancy since 2018.

RE/MAX V21 Plus is a True Real Estate Navigator and One Stop for N-to-N Real-Estate requirements including Support Services like Loan, Legal, Vaastu and Interior Design and Fitout Services at your Doorstep.

Crowned with multiple prestigious awards and recognition RE/MAX V21 Realty Plus has a TEAM of 100+ Experienced Professionals working through 4 Prominent Offices across Pune. We are proud on unparalleled achievement and glad that we set many record and trend in Real Estate Markets such as; 100 Plus Developers Tie ups across India, 500 Plus Transactions ,100 Plus Professionals TEAM, 60 Plus Successful Property Events, 150 Plus Business Associates Training and Seminars, In-house Cutting-Edge Integrated Tech Platform within just 2 years of establishment.

[<http://company%20website/>]COMPANY WEBSITE : [www.v21realtyplus.com](http://www.v21realtyplus.com)

**INDUSTRY:** Real Estate

#### ROLES & RESPONSIBILITIES:

1. Presenting real estate products to potential investors and end-users
2. Lead generation through various mediums.
3. Ensuring achievement of maximum revenue through sales in the residential segment.
4. Develop and manage relationships with builders, investors, and end-customers.
5. Supporting a team for site visits and closures.

**TRAINING:** The training period is of 8-10 days

**Important Points -**

- 1) This internship will include multiple certification courses
- 2) The internship will be focused on developing the interpersonal skills of candidates. Candidates will experience a noticeable change in their skillset at end of the internship
- 3) Candidates performing well be offered Pre placement offer
- 4) This internship will make candidates industry and Job ready

**MUST HAVE'S:**

- Any 2020 pass out Graduate or 2021 graduate (Any Branch), PG Students willing to explore their hand on Sales will be preferred.
- Ability to problem-solve and assess the situation to provide strategies and evaluate options.
- Outstanding administrative, verbal and written communication skills
- A team-oriented approach with a capability to form relationships at numerous levels (internally and externally)
- Strong Microsoft Office skills.

DISCLAIMER: The above statements are intended to describe the general nature and level of work being performed by employees assigned to this classification. They are not intended to be construed as an exhaustive list of all responsibilities, duties and skills required of employees assigned to this position. RE/MAX V21 Realty Plus is proud to be an equal opportunity employer.

**Nature of internship -** Work from office will be compulsory.

**Stipend –** 5000 stipend per month + Spot Bonus\*\*

The stipend and Incentives shall be released on successful completion of internship only. At least 1 transaction is mandatory to be eligible for stipend.

**\*\*The Spot Bonus.**

- The spot bonus for the month shall be applicable from the 2nd deal onward.
- The higher BHK deal out of the deals in the month shall be considered for the spot bonus.
- The spot Bonus shall be taken into consideration only on the confirmed bookings and not on the tokens.
- In case of shared booking the spot bonus shall be paid in proportionate percentage of sharing considering the fact of sourcing, closing the deal.
- Also, the release of the spot bonus is subjected partially on the realization of the money to the company from the developers.

Here is the Structure of the Spot Bonus.

BHK Type	Bonus Amount
1 BHK	2500 INR
2 BHK	5000 INR
3 BHK	7500 INR

4 BHK or Deal of 1.5+ Cr	10,000 INR
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This spot bonus structure is bound to change as per company policy.

Duration – 90 days

#### WHY RE/MAX V21 Realty Plus

- Building Culture & Values
- Interim promotion policy
- Targets vs Salary
- Lucrative incentives
- Stimulating Training sessions
- Conducting employee engagement activities

We're looking for someone who networks, makes connections, builds relationships, and pursues opportunity.

Kindly share the cvs of the interested candidates.

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**Thanks & Regards,**

**Kimaya Samarth**

**HR Manager,**

**Human Resources | RE/MAX V21 Realty Plus | [Get Started](#)**

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