

Openings-BDS in TSL Consulting Pvt. Ltd.

Dhanashree Jethithor <djethithor@tslmarketing.in>

Tue 2021-08-31 14:37

To: nilofar agnihotri <nilofaragnihotri.bmcc@despune.org>

Hello Nilofar,

Greetings for the Day !!!!

As per the discussion sending you the job description for the post of **Business Development Specialist** regarding placements .

We are looking for an enthusiastic candidates with good Communication and excellent skill set for 'TSL Consulting Pvt Ltd', Pune.

Note - TSL Consulting Pvt. Ltd. will not bear any cost.

Company Profile:

TSL is an integrated marketing and global sales process consulting company providing a range of demand generation services to the IT industry worldwide.

TSL plays a crucial role in the sales and pipeline management process of leading IT majors across the world. The company management comprises of professionals that have proven sales leadership background and have played key roles in the sales function at leading technology companies.

Website: <https://tslconsulting.in/>

Contact Person: Dhanashree Jethithor-9607827119

JOB DESCRIPTION

1.) Business Development Specialist.

Experience : 0-2 years

Skills : Excellent Communication Skills.

Qualification : Any Graduate (Preferably from IT background)

BBA/BCA/MCA/MBA Marketing/BE/B Tech(Computers, IT, E & Tc, Electrical)

Roles & Responsibilities:

Job Description: Business Development Specialist

You will be the 'front-ending' sales person to call and reach out to decision makers /influencers and identify sales opportunities – Sales 101!

- You shall take a consultative /solutions approach to your sales lead generation
- You shall carry out the required market research and profiling to further qualify the prospects
- Understand and execute the necessary process compliance and quality metrics
- Maintain high level of client satisfaction
- Build your knowledge and understanding of the relevant subject matter that you shall pitch to your prospects
- You will be involved in building pitch guides and scripts prior to program execution

Soft Skills:

Excellent communication over English language.
Clear communicator (written and verbal).
Ability to focus on deadlines and deliverables.
Good Team Player

No Of Openings-30

CTC Offered-2.40 LPA fixed plus incentives.

WORK FROM OFFICE

Note- Face to Face interview is preferred.

Best Regards,

Dhanashree Jethithor | TSL Consulting Pvt. Ltd.

Human Resources-Executive

P: +91 20 6624 7168 | C: +91 9607827119

402 B, 4th floor, Manikchand Galleria, Plot No. 383, Model Colony, Near Deep Bunglow square, Pune 411 016 India

Email: djethithor@tslmarketing.in

Web: <https://tslconsulting.in>

TSL Consulting Pvt. Ltd. | An ISO 27001:2013 (ISMS) Company



Your email marketing campaigns made easy with social media combined! Avail free subscription to [mailPunch](#) , and run your email campaigns to experience a simple yet powerful email automation platform with a difference. Actively engage your audience with 

